

Left to right:
Herb Smith, founder of Dreamtime Tuka
and Westpac customer;
Westpac Rescue Helicopter; and
Kate Holloway, Westpac employee.



December 2016 Mumbai Branch Pillar 3 Report

Incorporating the requirements of the
Reserve Bank of India

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In this report references to 'Westpac', 'Westpac Group', 'the Group', 'we', 'us' and 'our' are to Westpac Banking Corporation and its controlled entities (unless the context indicates otherwise). Any references to the Branch are to Mumbai Branch.

In this report, unless otherwise stated or the context otherwise requires, references to are to Indian Rupees.

Any discrepancies between totals and sums of components in tables contained in this report are due to rounding.

Scope of Application

The Basel III Pillar 3 disclosures contained herein relate to Westpac Banking Corporation, Mumbai Branch (“the Branch”) for the quarter ended 31 December 2016. The Branch operates in India as a branch of Westpac, Sydney under the licence granted by Reserve Bank of India (RBI). The Branch has no subsidiary or joint venture to be consolidated in line with requirement of Accounting Standard (AS) 21 (consolidated financial statements) and AS 27 (financial reporting of interest in joint ventures). The Branch does not have any interest in insurance companies in India.

The Pillar 3 disclosures are compliant with Reserve Bank of India (the “RBI”) Master Circular DBR. No. BP.BC. 6/21.06.201/2015-16 dated July 1, 2015 on BASEL III Capital Regulations along with Master Circular DBR. No. BP.BC. 4/21.06.001/2015-16 dated July 1, 2015 on Prudential Guidelines on Capital Adequacy and Market Discipline – New Capital Adequacy Framework (NCAF) in respect of regulatory adjustments/deductions during the BASEL III transition period up to March 31, 2017.

The Branch operates as a scheduled commercial bank and is required to maintain capital ratios as prescribed by NCAF guidelines issued by RBI. The Branch is also required to comply with all applicable laws and regulations in India including guidelines issued by RBI and other relevant regulatory bodies.

Capital structure

The capital of the Branch comprises interest-free funds from Head Office kept in a separate account in Indian books and statutory reserves. Deferred tax assets have been deducted to arrive at Tier 1 capital.

Tier 2 capital comprises a general provision on standard assets and a provision for country risk exposure. The Branch has not issued subordinated debt instruments or any other Tier 2 capital instruments. The table below shows the Branch's capital resources as at 31 December 2016.

in '000	31 December 2016	30 September 2016
Tier 1 capital		
Interest free funds from Head Office	8,087,300	8,087,300
Statutory reserves	203,662	203,662
Innovative instruments	-	-
Other capital instruments	-	-
Amount deducted from Tier 1 capital	(22,740)	(38,779)
Total Tier 1 capital	8,268,222	8,252,183
Tier 2 capital		
General Provision for Standard Advances	76,922	76,922
Provision for country risk	8,030	7,090
Total Tier 2 capital	84,952	84,012
Total Eligible Capital	8,353,174	8,336,195

Capital adequacy

The Branch aims to hold sufficient capital to meet the minimum regulatory requirements on an ongoing basis. The Branch's capital management strategy is:

- To comply with the Basel III Regulatory Capital requirements set out by RBI; and
- To minimise the possibility of the Branch's capital falling below the minimum regulatory requirement by maintaining a capital buffer (in excess of the Basel III minimum requirements) sufficient to cover Pillar 2 risks and the capital impact of stress scenarios.

The Branch's capital management is mainly guided by its current capital position, current and future business needs, regulatory environment including Basel III and strategic business planning. The Branch continuously focuses on effective management of risk and corresponding capital to support the risk.

As per Basel III, currently the Branch has adopted the Standardised Approach (SA) for credit risk, the Basic Indicator Approach (BIA) for operational risk and the Standardised Duration Approach (SDA) for market risk. Under the BIA, the Branch holds capital for operational risk equal to 15% of average of positive gross annual income over the previous three years. As at 31 December 2016 the Branch's Capital to Risk Weighted Assets Ratio (CRAR) stood at 55.93% as per Basel III. The Branch is adequately capitalised.

Capital adequacy ratios

Common Equity Tier 1 (CET1), Tier 1 and Total capital ratios (computed as per Basel III capital regulations)

The minimum capital requirements under Basel III will be phased-in as per the guidelines prescribed by RBI. Accordingly, the Branch is required to maintain a minimum CET1 capital ratio of 5.5%, a minimum Tier I capital ratio of 7% and a minimum total capital ratio of 9.0% as of 31 December 2016. The Branch's position in this regard is as follows:

%	31 December 2016	30 September 2016
Common Equity Tier-I Capital Ratio	55.36	50.09
Additional Tier-1 Capital	-	-
Tier 1 capital ratio	55.36	50.09
Tier 2 capital	0.57	0.51
Total regulatory capital ratio	55.93	50.60

Capital Requirements

This table shows risk weighted assets and associated capital requirements for each risk type included in the regulatory assessment of the Branch's capital adequacy. The Branch's approach to managing these risks, and more detailed disclosures on the prudential assessment of capital requirements, are presented in the following sections of this report.

` in '000	31 December 2016		30 September 2016	
	Total Capital Required	Total Risk Weighted Assets	Total Capital Required	Total Risk Weighted Assets
Credit Risk				
Portfolios subject to standardised approach	664,772	7,386,359	872,215	9,691,279
Securitisation exposures	-	-	-	-
Total	664,772	7,386,359	872,215	9,691,279
Market risk				
Interest rate risk	303,047	3,788,086	241,693	3,021,165
Foreign exchange risk (including gold)	160,000	2,000,000	160,000	2,000,000
Equity risk	-	-	-	-
Total	463,047	5,788,086	401,693	5,021,165
Operational risk	140,807	1,760,082	140,807	1,760,082
Total	1,268,626	14,934,527	1,414,715	16,472,525

Credit risk is the potential for financial loss where a customer or counterparty fails to meet their financial obligations to Westpac. Westpac maintains a credit risk management framework and a number of supporting policies, processes and controls governing the assessment, approval and management of customer and counterparty credit risk. These incorporate the assignment of risk grades, the quantification of loss estimates in the event of default, and the segmentation of credit exposures.

Structure and organisation

The Chief Risk Officer (CRO) is responsible for the effectiveness of overall risk management throughout Westpac, including credit risk. Authorised officers have delegated authority to approve credit risk exposures, including customer risk grades, other credit parameters and their ongoing review. A portion of consumer lending is subject to automated scorecard-based approval. Our largest exposures are approved by our most experienced credit officers. Line business management is responsible for managing credit risks accepted in their business and for maximising risk-adjusted returns from their business credit portfolios, within the approved risk appetite, risk management framework and policies.

The Country Risk and Compliance Committee – India (CRCC-I) has oversight of credit risk management within the Branch and includes the Branch CEO, representatives from the business and risk functions. It is responsible for the review and oversight of credit risk in line with the Westpac Group credit risk management framework and policies.

Credit risk management framework and policies

Westpac maintains a credit risk management framework and supporting policies that are designed to clearly define roles and responsibilities, acceptable practices, limits and key controls.

The Credit Risk Management Framework describes the principles, methodologies, systems, roles and responsibilities, reports and controls that exist for managing credit risk in Westpac. The Credit Risk Rating System policy describes the credit risk rating system philosophy, design, key features and uses of rating outcomes.

Concentration risk policies cover individual counterparties, specific industries (e.g. property) and individual countries. In addition there are policies covering risk appetite statements, Environmental, Social and Governance (ESG) credit risks and the delegation of credit approval authorities.

At the divisional level, credit manuals embed the Group's framework requirements for application in line businesses. These manuals include policies covering the origination, evaluation, approval, documentation, settlement and on-going management of credit risks, and sector policies to guide the extension of credit where industry-specific guidelines are considered necessary.

Credit approval limits govern the extension of credit and represent the formal delegation of credit approval authority to responsible individuals throughout the organisation.

Summary credit risk disclosure

\ in '000	31 December 2016	30 September 2016
Fund Based ¹	19,798,220	32,158,105
Non Fund Based ²	-	-
Non-Market related Off Balance sheet items	-	-
Market Related	11,351,982	10,721,177
Total	31,150,202	42,879,282

Portfolio by geography

All the exposures provided under the summary credit risk disclosure (gross credit risk exposure) above are domestic.

Portfolio by industry classification

\ in '000	31 December 2016			30 September 2016		
	Fund based	Non-fund based	Total	Fund based	Non-fund based	Total
Accommodation, cafes & restaurants	-	-	-	-	-	-
Agriculture, forestry & fishing	-	-	-	-	-	-
Construction	-	-	-	-	-	-
Finance & insurance ³	2,286,080	3,642,428	5,928,508	10,353,588	4,684,705	15,038,293
Government administration & defence	13,151,597	-	13,151,597	18,994,988	-	18,994,988
Manufacturing	-	-	-	-	-	-
Mining	-	-	-	-	-	-
Property & business services	-	-	-	-	-	-
Services ⁴	3,406,473	6,826,427	10,232,900	2,688,075	5,810,225	8,498,300
Trade ⁵	875,000	277,746	1,152,746	-	201,540	201,540
Transport & storage	-	-	-	-	-	-
Utilities ⁶	-	-	-	-	-	-
Retail lending	-	-	-	-	-	-
Petroleum (non-infra), Coal Products (non-mining) and Nuclear Fuels	-	6,893	6,893	-	-	-
Other	79,070	598,488	677,558	121,454	24,707	146,161
Total	19,798,220	11,351,982	31,150,202	32,158,105	10,721,177	42,879,282

Portfolio by maturity breakdown

\ in '000	31 December 2016	30 September 2016
Day - 1	9,390,544	16,638,562
2-7 Days	1,642,174	5,490,906
8-14 Days	1,927,085	1,558,800
15-30 Days	6,966,068	7,646,017
31 Days & upto 2 months	317,130	1,792,840
More than 2 months and upto 3 months	83,048	146,263
Over 3 Months and upto 6 months	78,442	171,405
Over 6 Months and upto 1 year	542,361	129,824
Over 1 Year and upto 3 years	1,753,936	2,253,946
Over 3 Year and upto 5 years	19,350	22,968
Over 5 years and upto 7 years	357,125	350,575
Over 7 years and up to 10 years	-	-
Over 10 year and up to 15 years	-	-
Over 15 years	-	-
Total	23,077,263	36,202,106

¹ Fund based exposures includes investments, claims on bank and other assets including fixed assets

² Non fund based exposures includes non-market related off-Balance sheet items (Contingent Credits and Exposures)

³ Classification aligned to Group industry classification, as at 31 December 2016 category included no exposure to insurance

⁴ Includes education, health & community services, cultural & recreational services and personal & other services

⁵ Includes wholesale trade and retail trade

⁶ Includes electricity, gas, water and communication services

Impaired and past due loans¹

The following disclose the crystallisation of credit risk as impairment and loss. Analysis of exposures 90 days past due not impaired, impaired loans, related provisions and actual losses are broken down by concentrations reflecting Westpac's asset categories, industry and geography.

Gross Impaired and past due loans:

The Branch's gross NPA amounts are nil as at 31 December 2016 (nil as at 30 September 2016).

Net Impaired and past due loans:

The Branch's net NPA amounts are nil as at 31 December 2016 (nil as at 30 September 2016).

Impaired and past due loans ratios

As both the Branch's net and gross NPA amounts are nil the ratios are nil as well (nil as at 30 September 2016).

Movement in Impaired and past due loans

Since the NPA's for the Branch are nil, there is no movement to report (nil as at 30 September 2016).

Non Performing Investments

The Branch's non performing investments are nil as at 31 December 2016 (nil as at 30 September 2016).

Movement of provisions for depreciation on investments

` in '000	31 December 2016	30 September 2016
Opening Balance	-	-
Provisions made during the year	755	-
Write-off	-	-
Write-back of excess provisions	-	-
Closing Balance	755	-

Credit Risk: Disclosures for portfolios subject to the standardised approach

As at 31 December 2016 the Branch has not applied any ratings for the exposures under standardised approaches. All the exposures to scheduled commercial banks for the purpose of Pillar 1 calculation are risk weighted at 20% since these exposures are made to counterparty banks having capital adequacy ratio of 9% and above.

The Branch uses RBI guidelines with respect to usage of short term/long term issuer ratings set by the accredited rating agencies² for assigning risk weights for non-resident corporate entities and foreign banks, ratings issued by the international rating agencies such as S&P, Moody's and Fitch are used.

Portfolio by risk weight³

` in '000	31 December 2016	30 September 2016
Below 100% risk weight	27,318,867	40,074,513
100% risk weight	2,956,335	121,319
Above 100% risk weight	875,000	2,683,450
Deductions	-	-
Total	31,150,202	42,879,282

¹ Also known as Non-Performing Assets (NPA).

² Fitch, Credit Analysis and Research (CARE), Credit rating and information services of India limited (CRISIL), Investment Information and Credit Rating Agency (ICRA), and Brickworks.

³ Deductions represents amount deducted from Capital Funds.

Westpac Banking Corporation Mumbai Branch

Pillar 3 report

Leverage Ratio

As per RBI guideline DBR.No.BP.BC.58/21.06.201/2014-15 issued on January 8, 2015, Banks operating in India are required to make disclosure of the leverage ratio and its components from the date of publication of their first set of financial statements / results on or after April 1, 2015.

As per the instructions the disclosure is required to be made along with the Pillar 3 disclosures.

in INR mn	31 December 2016	30 September 2016	30 June 2016	31 March 2016
Tier 1 capital	8,268	8,252	8,253	8,260
Exposure Measure	30,810	43,106	46,922	43,225
Leverage	26.84%	19.14%	17.59%	19.11%